**The syllabus of the discipline**

**"International contracts"**

|  |  |
| --- | --- |
| **Specialty** | *292 International Economic Relations* |
| **Educational program** | *International business* |
| **Level of education** | *First (bachelor's)* |
| **Discipline status** | *Base* |
| **Teaching language** | *English* |
| **Course / semester** | *2 course, 4 semester* |
| **Number of credits ЕСТS** | *5 credits* |
| **Distribution by types of trainings and hours of study** | *Lectures – 18 hours.*  |
| *Practical studies (seminars) – 16 hours.* |
| *Laboratory studies – 14 hours.* |
| *Independent training – 102 hours.*  |
| **Form of final control** |  *offset* |
| **Department** | *Department of International Economic Relations, Kharkiv, 9a Nauki Ave., 2nd educational building, room 34-36, tel. +38 (057) 702-18-30, <http://www.ea.hneu.edu.ua/uk/index/index/>*  |
| **Teacher (-s)** | *Murenets Iryna, PhD., Associate professor;*  |
| **Teacher’s contacts** | *Murenets Iryna: ira.murenets@gmail.com* |
| **Days of the classes** | *Lecture: [according to the current schedule of classes](http://www.rozklad.hneu.edu.ua/schedule/schedule?employee=422340)**Practical: [according to the current schedule of classes](http://www.rozklad.hneu.edu.ua/schedule/schedule?employee=422340)* |
| **Consultations** | *At the Department of International Economic Relations, full-time, according to the schedule of consultations, individual* |
| The purpose of the academic discipline is to form students' competencies in concluding and organizing the execution of international contracts. |
| The list of previously studied disciplines: international law; management; ethics of international business; international business; basics of foreign economic activity; Accounting; marketing; international marketing; strategic management |
| **The content of the discipline****Content module 1.** Legal and organizational principles of concluding international contracts. Topic 1. International contracts in foreign economic activity. Topic 2. Types of international contracts. Topic 3. Structure and content of international contracts. Topic 4. Organization of preparation and conclusion of international contracts. Topic 5. Organization of execution of international sales contracts**Content module 2.** Terms of conclusion and execution of international contracts. Topic 6. Concept of Incoterms and its application in international practice. Topic 7. Basic terms of delivery in INCOTERMS-2020. Topic 8. Currency and financial terms of international contracts. Topic 9. Transport conditions of international contracts. Topic 10. Economic conditions of international contracts |
| **Material and technical (software) of the discipline***Multimedia projector* |
| **Course page on the Moodle platform (personal training system)** | <https://pns.hneu.edu.ua/course/view.php?id=9510>  |
| **Learning outcomes assessment system**The system of assessment of the formed competencies takes into account the types of classes, which include lectures, seminars, practical classes, as well as independent work. Assessment of the formed competencies of students is carried out according to the accumulative 100-point system. The current control carried out during the semester during practical (seminar) classes and independent work is assessed by the sum of points scored. The maximum possible number of points for the current and final control during the semester - 100 and the minimum possible number of points - 60. |
| **Discipline policies**The teaching of the discipline is based on the principles of academic integrity. Violations of academic integrity are: academic plagiarism, fabrication, falsification, write-off, deception, bribery, biased evaluation. For violation of academic integrity, students are brought to the following academic responsibility: re-assessment of the relevant type of educational work |
| *More detailed information on competencies, learning outcomes, teaching methods, assessment forms, independent work is given in the Work program of the discipline (link)*  |

The syllabus was approved at the meeting of the department " 17.03", 2023. Protocol №9